With Foundational Assets Others Can't Replicate, Korn Ferry Matters More Than Ever

In an era where artificial intelligence has made information abundant but trusted insight increasingly scarce, Korn Ferry's Foundational Assets provide a unique competitive advantage. Our proprietary, high-quality data and insights, validated methodologies, and decades of observed organizational and talent outcomes create a differentiated understanding of what drives results.

That foundation enables clients to navigate talent shortages, technological disruption, economic uncertainty, and accelerating change with greater confidence. It defines what good looks like, reveals the gaps that matter most, and informs decisions that strengthen workforces, elevate leadership, and improve organizational performance.

With one of the world's most extensive talent databases, a global delivery footprint, and industry leading talent intelligence, we are uniquely positioned to help businesses not just respond to change—but lead through it. We don't just find talent. We unlock it.

RICH INTELLECTUAL CAPITAL

12B
unique talent and organizational datapoints

115M
assessments, fueling one of the most comprehensive behavioral science datasets in the world

INTELLECTUAL PROPERTY
proprietary leadership models, talent frameworks, and behavioral science assets

GLOBAL TALENT INFRASTRUCTURE

~9,000
full-time employees offer deep functional talent across client needs

98
offices provide on-the-ground expertise and proximity that powers relationships

51
countries deliver seamless cross-border delivery with consistency, quality, and speed

ENDURING CLIENT RELATIONSHIPS

82%
of FY26 assignments were with repeat clients from the past three years

350
Marquee and Diamond accounts generated ~40% of fee revenue

27%
of total fee revenue came from cross-solution collaboration (compared to 14% in 2019)

Highlights for fiscal year 2026

Korn Ferry's fiscal 2026 performance reflects the strength of our integrated model—combining deep client partnerships, scalable solutions, and industry-specific insights to drive sustainable growth and long-term value.

$2.91B FEE REVENUE

$277M NET INCOME ATTRIBUTABLE TO KORN FERRY

$498M ADJUSTED EBITDA*

$221M RETURNED TO SHAREHOLDERS

$5.22 DILUTED EARNINGS PER SHARE

40% MARQUEE AND DIAMOND ACCOUNTS - % OF CONSOLIDATED FEE REVENUE

17.1% ADJUSTED EBITDA MARGIN*

$1.88B ESTIMATED REMAINING FEES UNDER EXISTING CONTRACTS

- Adjusted EBITDA and Adjusted EBITDA Margin are non-GAAP financial measures that the Company uses to supplement its results presented in accordance with U.S. GAAP.